Co-op Market Grocery & Deli
2019 Donation Request Form

Co-op Market is proud to work with others in our community to enhance quality of life for our friends
and neighbors. Please review our Donation Policy before submitting your request.

Organization Name ____________________________

Contact Name ____________________________ Date ______________

Phone _______________ Email ____________________________

Type of Organization:

☐ Agricultural  ☐ Educational  ☑ Community
☐ Environmental  ☐ Other: ____________________________

☐ Health-oriented

Have you received any donations from Co-op Market within the last year? ☑ N

Type of donation you are requesting:

☐ Gift Certificate  ☑ Lend-a-Hand Register Round-up*

☐ Gift Basket  ☐ Sponsorship

☐ Food

*If you are submitting a Lend-a-Hand request, please apply by 11/30/18. Include a detailed
statement on your letterhead of your organization’s goals, how they align with our mission, and how
the donations will be used to meet them.

How will Co-op Market’s participation be recognized? On Facebook, on radio and in our
newsletter, and on our website www.fairbanksfoodbank.org

If your request is being made for an event, please provide the following information:

Event Name/Date ____________________________

Description of Event ____________________________

Estimated Attendance ____________________________

Please send along with your request:

• Any additional materials (flyers, posters, brochures) that represent your organization or event.
• Proof of non-profit status (501C3), if applicable.
November 5, 2018

Lend-a-Hand Program
Co-Op Market

Dear Friends,

Thank you for your generous donations all year long, we are grateful for all that you do for our community through the Fairbanks Community Food Bank.

We are enclosing our application for the Lend-A-Hand Program and here is our detailed statement of our organization's goals and how they align with those of the Co-Op:

We expect to use your donations to support the vehicle which picks up the food you choose to donate to this Food Bank for food boxes to be distributed in our community. Our mission is to collect local surplus food and give it to local people. Each day we collect 2-5 tons of food and put it back out to about 60 different households each day. We do that 6 days each week, 52 weeks of the year. That provided about 325,000 meals last year, plus about one-third of the food we collect goes to other local 501C3 agencies who provide food assistance in the Tanana Valley.

In 2018 the Lend A Hand Program provided this food bank with $3047.04. That is enough to operate our 4 vehicles for 3 months of the year. That is a HUGE gift and it is so appreciated. We are deeply grateful.

Please see the enclosed newsletters. They include annual statistics and our baseline goals, which we exceed each year.

Thank you.

Sincerely,

Samantha Kirstein
Community Services Director
Date: JUL 05 1985

Fairbanks Community Food Bank
Service Inc
P.O. Box 82061
Fairbanks, AK 99708

Dear Sir or Madam:

This modifies our letter of the above date in which we stated that you would be treated as an organization which is not a private foundation until the expiration of your advance ruling period.

Based on the information you submitted, we have determined that you are not a private foundation within the meaning of section 509(a) of the Internal Revenue Code, because you are an organization of the type described in section *see below*. Your exempt status under section 501(c)(3) of the code is still in effect.

Grantees and contributors may rely on this determination until the Internal Revenue Service publishes notice to the contrary. However, a grantor or a contributor may not rely on this determination if he or she was a part responsible for, or was aware of, the act or failure to act that resulted in your loss of section *see below* status, or acquired knowledge that the Internal Revenue Service had given notice that you would be removed from classification as a section *see below* organization.

Because this letter could help resolve any questions about your private foundation status, please keep it in your permanent records.

If you have any questions, please contact the person whose name and telephone number are shown above.

*Sincerely yours,*

[Signature]

District Director

Second Avenue, Seattle, Wash. 98174
What Will It Take to Keep the Doors of Our FOOD BANK Open Until June 30, 2019?

Here are some of the GOOD HAPPENS things our community has done in the past 12 months:

- 2,736,786 Pounds of Food Received
- 22,880 Volunteer Hours
- 325,643 Meals Served

In addition to those basic facts above, we are happy to report these things:

89% of the daily food (6 days each week) which we brought to the Food Bank, from all the local grocery stores, was put into either food boxes or available at no charge for the other local agencies we serve. The 11% we could not salvage for our food boxes was available to local farms for their livestock.

The volunteers who pack daily food boxes work to make sure we have 20 pounds of food for each person who is listed on a food box order. The order is packed for 3 days (9 meals) and the goal is to make sure each meal has about 2.5 pounds of food. This year we were able to serve 4 pounds per meal (which probably meant the food box order would last more than 3 days).

We did this even with the loss of Sam's Club which was a significant and unexpected impact on our Food Bank and our community on January 12, 2018. That means that our community is stepping up to the plate, and we give special thanks to House Bill 186 ("An Act relating to the donation of food; and relating to food banks"), Rep Dave Talerico, and those who moved this bi-partisan bill through the process. This Legislation was an encouragement to our local grocery stores to work toward ZERO WASTE policies in their stores. Very good timing! Thank you to everyone who recognizes the problem and is stepping up to the plate with solutions!

It is still a struggle in 2018 to give the best we have to those who request it but when Darlene with the Meals on Wheels program told us the home-bound seniors were missing the snacks they had been receiving thanks to the donations for so many years from Sam's Club, we asked our wonderful DEC folks (Lorinda Lhotka) if we could have a variance so that home bakers could make things such as brownies, cookies and non-custard pies and cakes. DEC granted us that variance, so now more people are allowed to bake these special gifts, in their homes, so that we can include them in our donations to senior food programs. It takes a community to meet the needs of the individuals who request our community food assistance! And we love the stories of how kids are having "baking dates" this summer so they can BAKE TO SHARE.

HOMEMADE STRAWBERRY AND LEMON SUGAR COOKIES! Yum! Local seniors are in for a treat! Thank you Jennifer Luke and kiddos! Pictured above are Aaliyah, John, Adeline, Aujunae, and Monica and not pictured is friend, Ariana McGraw.
To answer the question asked at the beginning of this ANNUAL REPORT...

What Do We Need in Order to Keep the Doors of This FOOD BANK Open Until June, 2019?

This has been a hard year. Some local non-profits are struggling to keep their doors open. Fairbanks Community Food Bank has been operating this small non-profit for 36 years, and we started in a Recession in 1982, so we don’t want to lose our focus now, or to close our doors so that we no longer have the ability to collect local surplus food and give it (free) to those in our area who need it. We are often asked what we need most. Here is our list:

WE NEED DONATED FOOD TO SHARE IN OUR COMMUNITY, please call us to set-up a food drive. 45-SHARE, 907-457-4273. You can also go to our virtual food donation page on the website. Or send us a note on FACEBOOK if you have questions about how-to-do a food drive in our community.

WE NEED VOLUNTEERS TO DO THE WORK OF THE FOOD BANK. That means 15-30 volunteers each day working 2-4 hour shifts. We need volunteers during the hours of 10 am to 4 pm. If you’re interested in volunteering, give us a call today at 907-457-4273 (45-SHARE) or visit us online at www.fairbanksfoodbank.org to sign up.

WE NEED CASH TO PAY FOR THE THINGS WE CANNOT GET DONATED such as electricity, space heat, vehicle gas, insurance, audits and salaries for the staff members who organize the work for the volunteers. For those who love to DONATE ONLINE, we hope we are giving you plenty of opportunity with easily accessible forms which are easy for you to use. If not, please help us improve them with your good suggestions.

We cannot operate without regularly receiving all three types of gifts, because we are open 6 days each week, 52 weeks of the year. Mostly, we need the continuing support of a SHARING community. You see photos of some of the big events we had during the summer of 2018. We need and appreciate the variety, creativity and wonderful imagination of the ways our community supports this Food Bank. We need your really good and fun ideas of how to keep this organization collecting and sharing food in Interior Alaska.

Neighbors help neighbors in our community, because of YOU!

How Did We Collect Over 16,000 Pounds of Peanut Butter?

Seekins Ford working with Ford Fund gathered a number of community volunteers and businesses to collect over 16,000 pounds (yes, 8 TONS) of peanut butter. Here are some of the events which occurred for that project. There is no way to express how much fun it was to work with these dedicated volunteers who were “on mission” to make sure no child in Interior Alaska goes to bed hungry.

Downtown Fairbanks Solstice Street Fair, booth provided by Seekins Ford, Chena Kiwanis volunteers (Sandy and Rich Cummings) are making peanut butter available to all those who walked by. Two jars for a $5 donation, and that event raised over $3000 dollars, to invest in MORE peanut butter.

Our own local Alaska Goldpanners invited us to have a food bank night at the ball park. THAT WAS SO FUN! Thank you, and we made it possible for donors to invest in peanut butter there, too. Our CEO Anne Weaver even got to toss out the first ball, and she was so happy she got it over the plate.

Here is the PEANUT BUTTER PARTY. Ford Fund and Seekins Ford orchestrated so many special events to give our community an opportunity to invest in peanut butter and at the end they gave a party for their donating employees and other partners. A lovely day in July, Seekins threw a picnic for their employees who gave so generously, and plan to continue to give all year, and they invited Chena Kiwanis, MAC Federal Credit Union, Ozhikasi Insurance Agency, Monica Johnson Insurance, TS Construction, Borealis Towing, and International Hub who participated, and they invited us, too. Of course there were peanut butter cups and a banana peanut butter cake, too. The Food Bank folks told a few stories about how these gifts were used, but mostly said THANK YOU to all the Seekins employees who made this event happen. Ralph Seekins said our community filled FOUR FORD TRUCKS with peanut butter.
Your Donations at Work!

95 PERCENT OF ALL DONATIONS GO DIRECTLY TO FEEDING HUNGRY PEOPLE IN OUR COMMUNITY. YOUR FINANCIAL GIFTS ARE PARTNERED WITH A DONATED FACILITY AND 23,000 VOLUNTEER HOURS TO SUPPORT THE COLLECTION OF HEALTHY, NOURISHING FOOD WHICH IS SHARED, FREE OF CHARGE, TO THOSE IN NEED.

The annual CASH budget of the Fairbanks Community Food Bank is about $1.2 million. When you add the annual value of DONATED ITEMS (also known as IN KIND), our annual operating budget is over $4 million. What types of items do we include in this added IN KIND value?

- Donated food
- Donated facility
- Donated labor
- Donated equipment

That means that our CASH needs are only 25% of the annual resources we need to keep these doors open each year. We feel our obligation to you is to keep our need for CASH as low as possible and give each of you an opportunity to donate what you feel you can SHARE with those in this community who need your help. Of course we must have some cash to pay for the staff to organize the work for the volunteers to do each day, to write grants and drive trucks, as well as pay for insurance and maintain the operations of this large warehouse facility. Though CASH is less than 25% of what we need, it is the glue that makes the whole community project work.

EVERY dollar you send is important to us!

- To our "large" donors – THANK YOU!
- To our donors who can afford $5 and yet you still give to us – THANK YOU!
- Every $1 counts here!

GOOD HAPPENS

Below is our GOOD HAPPENS chart for the past 3 years. PLEASE NOTE THAT WE HAVE MET AND GREATLY EXCEEDED OUR ANNUAL BASELINE GOAL EACH OF THESE YEARS. This Food Bank receives free food and gives it away free, so that no person needs to go to bed hungry in Interior Alaska.

Last year 741,448 pounds of food was also given (free) to other local agencies who provide food assistance in our community.

We are at our highest efficiency when we are in our goal range. With these higher numbers, thanks to this community's support, we have been able to go beyond our goals to meet the additional need, as it has arisen. It wasn't easy, but this amazing community stepped up, allowing us to meet the increased demand. This Food Bank receives free food and gives it away free, so that no person needs to go to bed hungry in Interior Alaska.

The bottom line is in 2017-18 WE HAD MORE EXPENSES THAN INCOME, BUT WE DID IT! Thanks to YOU, we met the extraordinary needs again this year!

![Graphs showing actual expenses and income for FY2018]

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Food Bank Meals Served</td>
<td>191,160</td>
<td>260,028</td>
<td>365,346</td>
</tr>
<tr>
<td>Pounds of Food Received In</td>
<td>1,500,000</td>
<td>2,370,689</td>
<td>2,642,539</td>
</tr>
<tr>
<td>Volunteer Hours</td>
<td>13,200</td>
<td>18,884</td>
<td>19,511</td>
</tr>
</tbody>
</table>

www.fairbanksfoodbank.org
Mission Moments

Why Do We Do The Work We Do in This Community?
Here Are a Couple of Our Success Stories and Testimonials Over the Summer:

Margaret Russell from Seekins asked if this Fairbanks Community Food Bank can really use all the peanut butter they have been able to collect in June and July, 2018. We assured her it will be included in our food boxes which have children listed as living in the household, given to school nurses and counselors so they have something to share with children who have little food at home, and given to after-school programs, and included in our own BONEBUILDERS bags. Peanut Butter is simple to eat (doesn't require a stove to prepare) and is generally loved by most kids. YES! We can, and do, use all the wonderful gifts of food given to us all year long.

A school nurse had a child who came to her office several times because she was listless and, finally, fainted in the classroom. When asked what was going on at home, the child told the nurse “It wasn’t my turn to eat today.”

THANK YOU TO ALL THE DONORS TO THIS FOOD BANK. There is no good excuse a child in Interior Alaska needs to go to bed hungry. Each of us can SHARE a little... to make a big difference in the home of a local child.

Soldiers March Their Donations to the Food Bank

2nd Battalion, 8th Field Artillery Soldiers MARCHED 8 miles with their donations to the Food Bank

Bright and early on this beautiful Wednesday morning, we were impressed with the presence of the 2nd Battalion, 8th Field Artillery who walked from Creamer’s Field to the Fairbanks Community Food Bank! Their march was about 8 miles. They purchased food individually or collected donations of 35-60 pounds of food which they carried in their backpacks. Their total weight for the group was 1,259 pounds! Simply astounding! This is the 3rd time we have had about 60 soldiers march to the Food Bank with their donations. We are so grateful to have a military population involved in making sure those in our community do not go to bed hungry!

If you’re interested in volunteering, give us a call today at 907-457-4273 or visit www.fairbanksfoodbank.org to sign up!

For those who love to DONATE ONLINE, we hope we are giving you plenty of opportunity with easily accessible forms which are easy for you to use. If not, please help us improve them with your good suggestions.

We’re on the Web! Donate online @ www.fairbanksfoodbank.org